



# LOGISTICS SAVINGS

Cost | Control | Compliance

Use Cavallino's transportation experts to uncover hidden savings and eliminate uncertainty in your freight spend

## Logistics Overcharge Savings

Introducing Cavallino's unique solution to identify and recover overcharges from suppliers on transportation. Below are the key steps to significant recovery and savings:

### 1. Diagnose

Rapidly determine the existence and scope of Pre-Paid & Add (PP&A) freight overcharges with minimal disruption to operations.

### 2. Prescribe

Quantify overcharge practices and establish procedures to avoid them from recurring.

### 3. Recover

Reclaim past overcharges and realize ongoing savings moving forward.

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## Capture Savings in Transportation Overcharges

*Regaining control in your supply chain*

Freight audits are not enough. Many companies audit freight collect billings to ensure compliance to terms and conditions, however these reviews do not examine PP&A charges normally originating from suppliers.

Very few companies have the time, resources or skills to monitor this area for competitive freight rates and accessorial overcharges. Since these charges are often hidden in the cost of sales, we work with CFO offices to detect and quantify how a product was shipped. We then use our expertise to benchmark the correct prevailing freight and accessorial charges.

Our solution delivers significant results:

Healthcare Industry		Cable & Telecom Industry	
PP&A Freight Audit	\$3.2M	PP&A Freight Audit	\$2.9M
<b>Savings</b>		<b>Savings</b>	
Go Forward	\$2.2M	Go Forward	\$1.7M
Identified Recovery	\$8.0M	Identified Recovery	\$3.4M
<b>Overcharge Rate</b>		<b>Overcharge Rate</b>	
High	82%	High	74%
Low	48%	Low	36%
Median	69%	Median	42%

Cavallino keeps it easy and moves quickly.

First, a one week assessment is completed to determine if opportunities for freight savings and recovery exist.

Next, a thorough audit of suppliers' shipments and freight charges is performed to identify the extent of overcharges.

Finally, Cavallino takes the lead in helping the client convert to competitive rates and recover past overcharges.

If you're interested in learning more, give us a call or visit us at [www.cavallinollc.com](http://www.cavallinollc.com)